

CHECK SERVICE DESIRED

- REGULAR
- MAY BE DELIVERED FOLLOWING MORNING
- TODAY SURE
- MAILGRAM

Ford Motor Company

TELEGRAM

BE BRIEF

DO NOT USE THIS SPACE

PLEASE INDICATE FOLLOWING MORNING DELIVERY WHEN POSSIBLE ON MESSAGES FILED LATE IN DAY TO AVOID EXTRA COST

OPR TIME AM PM

TO

MR. J. H. HORSMAN
 FORD ADVANCED VEHICLES, LTD.
 714/715 BANBURY AVENUE
 TRADING ESTATE
 SLOUGH, BUCKS
 ENGLAND

PLEASE SEND VIA WESTERN UNION /

1/12/65

FOLLOWING IS TO CONFIRM OUR CONVERSATIONS ON THURSDAY JANUARY SEVEN WITH REGARD TO COBRA COUPE BODIES STOP ORDER TO BE PLACED WITH RADFORD FOR FIVE COUPE BODIES STOP CONFIRM L 1500 PRICE OF JIG STOP CONFIRM L 690 PRICE OF BODIES COVERING DETAIL INCLUDED SUCH AS MOUNTING ON CHASSIS COMMA INTERNAL PANELS COMMA DUCTS COMMA WINDSHIELD COMMA SIDE AND REAR WINDOWS COMMA ELECTRICAL COMMA LIGHTS COMMA INSTRUMENTS COMMA FUEL SYSTEM COMMA TANK COMMA EXHAUST SYSTEM COMMA TRIM COMMA HARDWARE COMMA SEATS COMMA PAINT COMMA ETC. STOP CONFIRM TIMING OF FIRST FIVE BODIES AS ABOVE STOP LIST OTHER ITEMS NOT INCLUDED IN QUOTE TO BE DONE BY RADFORD COMMA COVERING PERCENTAGE MARK UP ON MATERIAL COMMA TOTAL HOURLY LABOR RATE COMMA EFFECT ON TIMING COMMA ESTIMATE OF TOTAL MATERIAL AND LABOR COSTS STOP LIST OTHER WORK TO BE DONE BY FAV TO COMPLETE VEHICLES COMMA EST. OF TOTAL MATERIAL AND LABOR COSTS AND TIMING STOP ABOVE TO BE BASED ON FIRST CHASSIS FROM AC ON THIRTEEN JANUARY COMMA SECOND BEFORE END OF JANUARY COMMA THIRD THRU FIFTH THE END OF JANUARY COMMA ENGINE AND TRANSMISSION COMPLETE FROM SHELBY AMERICAN STOP.

SAM B. SMITH
FORD DIVISION

CHARGE	DEPT NO. LF67	STAFF OR DIVISION FORD
--------	------------------	---------------------------

MFG SER MAY 62 3500

AVOID BUSY HOUR—4:00 TO 5:00 PM

WRITE CLEARLY